

MD NAFIS KHAN

Philadelphia, PA, USA ◇ md.nafis.khan@temple.edu

EDUCATION

Temple University

PhD in Applied Economics (Ongoing)

Present
Pennsylvania, USA

Bangladesh University of Professionals

Master of Social Science in Economics; CGPA 3.90

January 2021 - December 2021
Dhaka, Bangladesh

Bangladesh University of Professionals

Bachelor of Social Science in Economics; CGPA 3.94

January 2017 - December 2020
Dhaka, Bangladesh

EXPERIENCE

City Bank PLC

Senior Executive Officer

February 2022 – August 2025
Dhaka, Bangladesh

Relationship Manager at Corporate Banking Division; Specialization in Manufacturing Sector

- Economic modelling to predict industry growth, return on investment and probability of earning profit
- Portfolio management and economic analysis; 13% fund growth in 2024
- Design unique financial products for corporate clients; total asset size BDT 9477 million
- Collaborated on structuring trade finance solutions; resulting in achievements of USD 85.47 million in import and USD 68.72 million in export (Jan 24 – Nov 24)
- Maintain effective communication channels with cross functional teams across 7 different units within City Bank
- Evaluate and recommend credit proposals
- Member of Sustainability Leaders' Team to promote paperless banking

THESIS

A Proposed Model for Effective Online Learning During Crisis using Discrete Choice Experiment Method

A study on the students of Bangladesh University of Professionals (BUP) during COVID-19

Key Contributions:

Literature Review, survey design, deriving core set of equations, statistical modeling

ACADEMIC RESEARCH EXPERIENCE

South Asian Network on Economic Modeling (SANEM)

Three-month research experience on a project titled "Ensuring Financial Inclusivity Through Agent Banking"

Bangladesh University of Professionals

Prepared and submitted a semester paper each semester during both Bachelor's and Master's.

Relevant work: 'The Correlation between Health and Economic Growth'

Unilever Bangladesh (UBL)

Surveyed rural customers to develop a three-year marketing strategy for UBL as part of Unilever BizMaestros competition

NEWSPAPER ARTICLES

Metaverse: A New Beginning, [Link](#)
Putting a Price Tag: Bangladesh Government setting shadow price of water, [Link](#)
Why your money buys less, [Link](#)
Boosting Export Sourcing Fair 2021, [Link](#)
Singapore: 50 years into the future, [Link](#)
Marketing Maneuvers | The Five Trends Shaping the Digital Marketing Landscape, [Link](#)
Formalizing F-commerce & Its Effect on SMEs, [Link](#)
Shaping an Equitable Society, [Link](#)
NO HIDING PLACE | Do surveillance cameras ensure security or invade privacy? [Link](#)
The Reality Check, [Link](#)
Should Economics be considered a STEM major? [Link](#)
From free education to skills training, IHF is doing everything to keep children in schools [Link](#)
'Bhai!' [Link](#)

HONORS AND AWARDS

Academic

- *Chancellor's Scholarship - Bangladesh University of Professionals; 2020*
- *Dean's Award - Bangladesh University of Professionals; 2021, 2017 and 2018*

Competitions

- *AdMakers 2019 - Champion*
- *PWK Nationals 2020 – 1st runner-up*
- *CreADive 2020 – 1st runner-up*
- *Unilever BizMaestros 2020 – 1st runner-up*
- *Intra CreADive 2020 – 2nd runner-up*

VOLUNTEER ACTIVITY

Poddokoli

Teaching underprivileged children Mathematics and Origami during weekend 2021-Present
Dhaka, Bangladesh

EXTRACURRICULAR ACTIVITIES

General Secretary – BUP Economics Club March 2020 – April 2021
Organized POMAC, EconMaster, Post Budget Analysis, Workshop on SPSS Dhaka, Bangladesh

Speaker – Campus View on Budget for Fiscal Year 2020 – 21 May 2020
Representative of Bangladesh University of Professionals Webinar

Moderator – Labour Market Dynamics in the Post Pandemic World Sept 2020
Attended by Finance Minister, Government of Bangladesh Webinar

Speaker – Post Budget Analysis 2019 July 2019
In collaboration with Center for Policy Dialogue Dhaka, Bangladesh

Delegate – Everest International Model United Nations May 2018
Delegate of Switzerland – IMF Committee Kathmandu, Nepal

TECHNICAL STRENGTHS

Survey Programming	SurveyCTO, ODK, KoboToolBox
Statistical Analysis	SPSS, Stata, R
Visualization	Tableau, Google Data Studio
Database	MySQL
Typesetting	L ^A T _E X